DATA INTENSITY

A **Trusted**
Managed Services
Provider

FOCUSED
PRECISION
& SUPERIOR
SERVICE

Data Intensity helps companies across all industries spearhead their cloud-first strategies through cloud enablement and best-in-class application platforms.

dataintensity.com

The Leader in Cloud Managed Services

For companies that have achieved critical mass, finding the right Managed Services Provider (MSP) to advance their strategic goals on multiple fronts through Cloud enablement and best-in-class application platforms is vital. A highly qualified MSP can free internal staff members from the tedium and stress associated with issues related to system maintenance, upgrades, migration, and the rapid pace of technology evolution. A provider committed to serving as a true partner can keep your staff apprised of new techniques and technologies that deliver better performance, greater cost-efficiency, and 24/7 reliability. Most important, delegating complex, labor-intensive IT functions to a qualified MSP allows your best performers to focus on serving your customers and what is core to the growth of your business.

A Trusted Managed Services Provider

Data Intensity is the largest privately held cloud services provider in the industry. With its highly qualified global professional staff, our firm serves successful organizations around the world across a breadth of sectors — from manufacturing and energy to life sciences and financial services.

What makes a best-in-class provider is the absolute commitment to invest in its' people, process, and tools to drive scalable technology service management that delivers unprecedented service availability and reliability. Data Intensity's core focus is deeply rooted in managing the technologies and applications that power businesses and fuel growth. A best-in-class service provider increases operational efficiencies, lowers cost of ongoing operations and drives continuous innovation.

Superior Service

It's not always about the technology. Robust and consistent communication is the critical success factor when working with a Managed Service Provider. We take the time to learn our customers' core business, working with them to design a suite of services and leverage capabilities that yield the highest possible value from their applications and infrastructure.

When technology fails, it's how you deal with the situation that sets you apart. Our customers place great trust in our ability to manage their data platforms and the applications that power their business. We take that very seriously.

"We're always coming up with new development projects, and we know the Data Intensity team has the talent to create solutions that grow with our business."

Director of IT
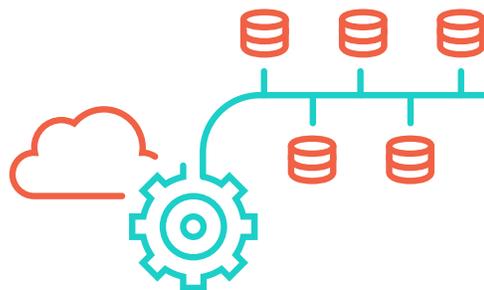**Global Financial Services Company**

How You Benefit

Customers come to us — and stay with us — because working with Data Intensity allows them to optimize the value of their software investments and business processes through services that result in higher system availability, performance, and scalability. In the process, they discover the benefits of having access to a full complement of lifecycle services — from front-end strategy and design to ongoing upgrades and support — **from a single vendor.** Our responsive, highly collaborative support model enables us to leverage our global footprint with local expertise, resulting in cost-effective, highly optimized service delivery capabilities that allow our customers to meet and exceed the requirements of their business, all backed by highly aggressive, industry-leading SLAs.
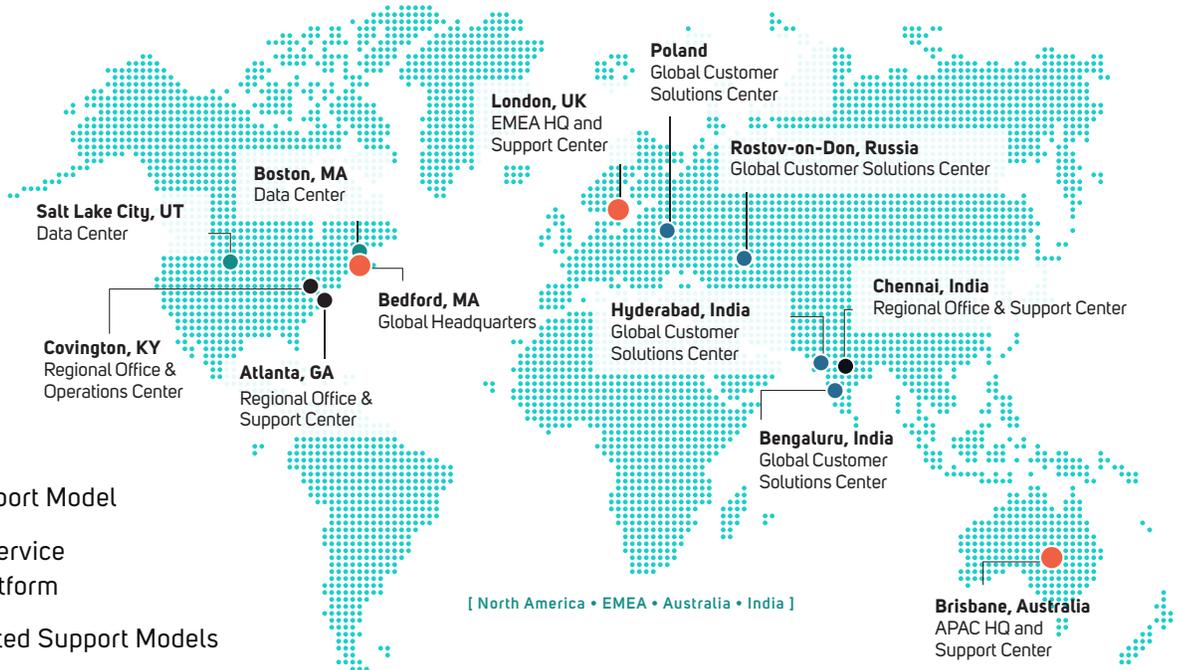
Our Manifesto
The Customer Always Comes First

The greatest testimonial to our service model lies in the relationships we have developed and maintained with more than 650 dynamic organizations around the world. These relationships depend on our ability to meet our customers' unique needs, our willingness to do the hard work required to support the enterprise while delivering the cost-savings — and peace of mind — that is needed from an exceptional MSP.

If you're looking for a provider who will enable your staff to stay focused on advancing your organization's core business goals, you owe it to yourself to learn more about Data Intensity's best-in-class services.
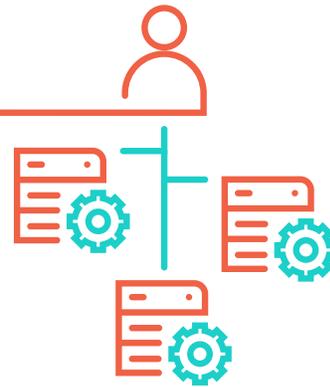
A Global Capabilities Footprint

Salt Lake City, UT
Data Center

Boston, MA
Data Center

Covington, KY
Regional Office &
Operations Center

Bedford, MA
Global Headquarters

Atlanta, GA
Regional Office &
Support Center

London, UK
EMEA HQ and
Support Center

Poland
Global Customer
Solutions Center

Rostov-on-Don, Russia
Global Customer Solutions Center

Hyderabad, India
Global Customer
Solutions Center

Chennai, India
Regional Office & Support Center

Bengaluru, India
Global Customer
Solutions Center

Brisbane, Australia
APAC HQ and
Support Center

[North America • EMEA • Australia • India]

- 24x7 Global Support Model
- ITIL-Compliant Service Management Platform
- Named & Dedicated Support Models
- Customer Success Manager
- Comprehensive, Full-Stack Support Services
- Design-Implement-Support Methodology

"With Data Intensity's managed services, our company can support our users much more effectively around the globe, across the technology stack, including infrastructure and services, databases, middleware, and applications. Data Intensity is known for their very responsive support."

Vice President, IT
Rapidly Growing Healthcare Company

Unrivaled Credentials

Founded
2001

650+
Customers

800
Professionals
World-Wide

200+
Cloud
Migrations

3,225+
Implementations
Supported

15,000+
Managed
Environments

6,200
Upgrades

2,800
Staff Certifications

A Full Portfolio of Solutions, Services & Products

Data Intensity offers a suite of comprehensive lifecycle services typically found at much larger firms – from strategy and implementation to upgrades and ongoing support. While our core expertise lies within Oracle, we maintain a technology agnostic orientation that allows our customers to maximize the value they derive from other platforms, including on-premises/private cloud, public cloud, SaaS, and other hybrid solutions.

Our unique combination of functional and technical expertise through a full-stack service management model provides the critical bridge between the business and technology owners of enterprise applications to drive measurable outcomes. As an industry-leading Managed Services Provider, the focus of our services portfolio evolves with our customers' needs to deliver solutions rather than independent services.

Solutions

Data & Database Management Solutions

Enterprise Applications Management Solutions

Cloud Infrastructure Management Solutions

Oracle License Management Solutions

Engineered Systems Solutions

Procurememt Management Solutions

Professional Services

Assessment Services

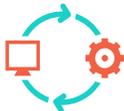Design Services

Implementation Services

Migration Services

Integration Services

Upgrade Services

Managed Services

Opti-Shore Support Models

Service Models & Management Services

Applications, Database & Middleware Services

Cloud & Infrastructure Services

Technologies

- Applications
- Integrations
- Infrastructure
- Databases
- Cloud Platforms
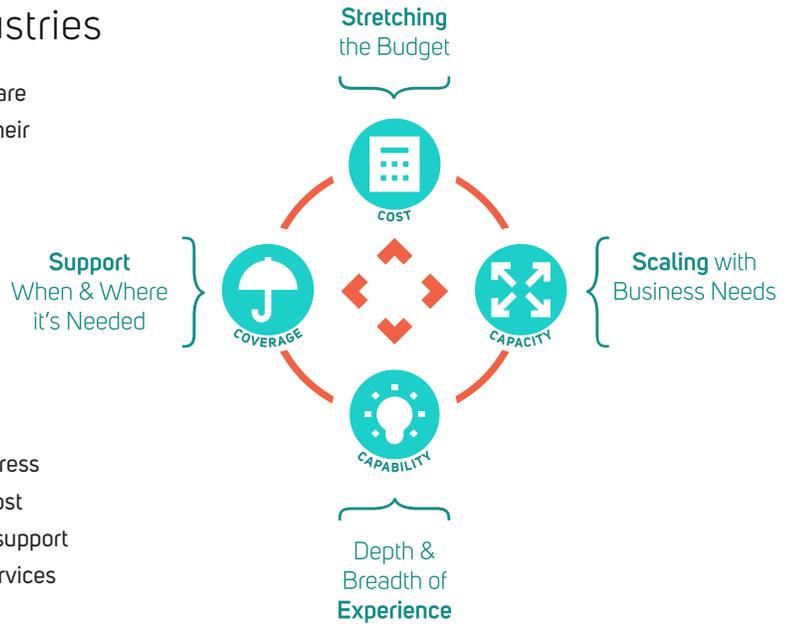- OS/Virtualization
- BI/Analytics
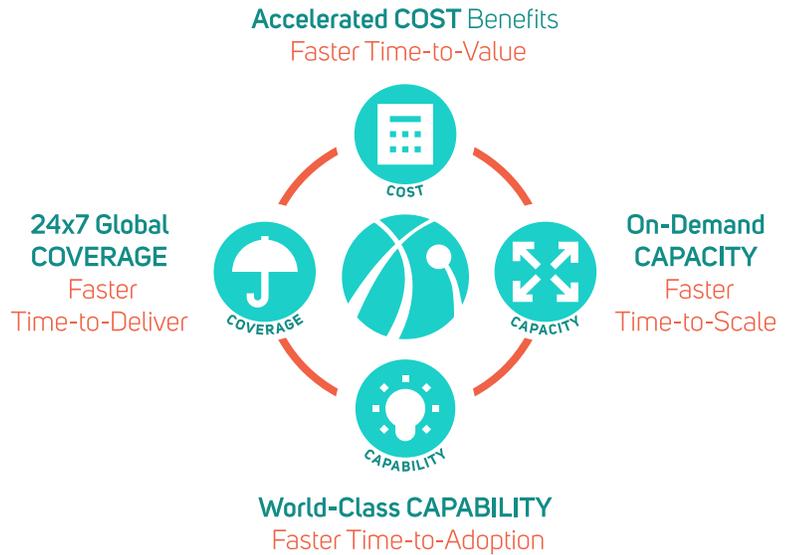- Middleware
- Service Management

Common Challenges Across All Industries

In this age of digital disruptions, organizations across all industries are facing increasing pressure to improve time-to-market and ensure their offerings are best in class including automation, cloud computing, hybrid delivery models, the Internet of Things (IoT), and more. Technology is advancing at warp speed, and most organizations struggle to keep up, let alone stay on the leading edge. By the time many IT departments have gone through the process of researching, vendor selection, acquiring, and deploying new technology, a faster and more agile solution may have emerged. As organizations race to adopt new technologies, four major challenges are facing every sector that winning organizations must address not only to survive but to thrive. These challenges are to balance cost with driving innovation, technology capacity, skills capability, and support coverage to develop and introduce new and creative products or services to the market.

Stretching the Budget

COST

Support When & Where it's Needed

COVERAGE

Scaling with Business Needs

CAPACITY

CAPABILITY

Depth & Breadth of **Experience**

Business Outcomes Delivered by Data Intensity

Data Intensity is committed to offering tailored solutions, services, and products that deliver business outcomes. We help our customers improve business and operational performance, accelerating cost benefits for faster time-to-value. World-class capability helps customers improve business productivity by deploying innovative technologies for faster adoption. On-demand skills capacity allow our customers to draw upon our deep expertise for faster time-to-scale. Delivering 24x7 global coverage enables us to meet our customers' demands without added overhead for faster time-to-delivery.

Accelerated COST Benefits
Faster Time-to-Value

COST

24x7 Global COVERAGE
Faster Time-to-Deliver

COVERAGE

On-Demand CAPACITY
Faster Time-to-Scale

CAPACITY

CAPABILITY

World-Class CAPABILITY
Faster Time-to-Adoption

Our Strengths

Committed to Deliver Business Outcomes to Our Customers

Philip LaForge
President & CEO
Data Intensity

"At Data Intensity, we value a passionate customer focus to provide the best solutions, services, and products that reduce cost and complexity, enabling our customers to focus on growing their business."

Data Intensity is a trusted Managed Services Provider, delivering business transformative solutions and services tailored to help our customers succeed in a hybrid, multi-cloud world. Our purpose-built solutions and services target the technologies and platforms that power our customers' business transformations — from front-end strategy and design to implementation and migration to ongoing support and operation — all from a single provider. Customers choose us — and stay with us — because working with Data Intensity allows them to focus on their critical business needs while we focus on their applications and multi-cloud investments to drive faster time-to-value.

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